# PRIYESH KUMAR

OBJECTIVE

	To achieve a challenging position in a professional organization, where I can enhance my skill and strength in conjunction with the organization's goal.		
	strength in conjunction with the organization's goal.		
CORE STRENGTHS	Search Engine Marketing, Search Engine Optimization, Paid Search, Social Media Marketing,		
	Inclusion, Web Analytics, Multivariate Testing, Affiliate Marketing Banner Display Marketing, and		
	Video Marketing, eMail Marketing		
	<ul> <li>Vast expertise in online marketing extending across many industries</li> </ul>		
	<ul> <li>Able to use the Internet to generate leads</li> </ul>		
	Strategic, analytical, achiever and visionary		
EXPERIENCE	<ul> <li>Experience succeeding in both small and large teams</li> </ul>		
	2 <sup>nd</sup> July2012 to Till Date Mobiloitte Technologies (I) Pvt. Ltd. Okhla, New Delhi.		
	Online Marketing Manager		
	<ul> <li>Online Lead Generation activities by implementing &amp; co-coordinating marketing initiatives</li> </ul>		
	around PPC, SEO, Social Media Optimization, Online Reputation Management, E-mail		
	marketing, link building and other such duties, tasks and work as may be assigned.		
	15th Feb2012 to 29th June2012 TPG Software Pvt. Ltd. Noida, UP.		
	Online Marketing Manager		
	<ul> <li>Online Lead Generation activities by implementing &amp; co-coordinating marketing initiatives</li> </ul>		
	around PPC, SEO, E-mail marketing link building and other such duties, tasks and work as may		
	be assigned.		
	19th Apr2010 to 15th Feb2012 Rapidsoft Technologies. Gurgaon, Haryana.		
	Online Marketing Manager & Web Analyst		
	<ul> <li>Developed, and maintained multiple lead generation websites employing search engine</li> </ul>		
	optimization (SEO) best practices.		
	<ul> <li>Developed internet marketing plans that included use of pay-per-click advertising, search engine optimization and email campaigns</li> </ul>		
	<ul> <li>Managed web analytics for identifying opportunities to increase website efficiencies</li> </ul>		
	<ul> <li>Using Google Analytics, Stat counter, Google Webmaster tools, Google Keyword Tools, WordTracker, and Rank Tracker.</li> </ul>		
	<ul> <li>Managing pay per click campaigns on Google Adword.</li> </ul>		
	Team Managing, Project Distribution, Project Reporting, Project Planning		
	<ul> <li>Website Tracking and Traffic Analysis, Lead Analysis, Visitor Analysis, Built SEO Ranking Report, Revenue Generation for Company,</li> </ul>		
	<ul> <li>Research domain name for domain booking and link structure for website designing.</li> </ul>		
	10th Nov2008 to 18th Apr2010 Kidsfront/Live2Support Inc. Saini Enclave, ND.		
	Online Promotion & Business Development Manager		
	<ul> <li>Increased traffic from 3.2lakh PM to 8.5lakh PM on babynology.com.</li> </ul>		
	<ul><li>Run new campaign that increased conversion 4 Per Day.</li><li>Using Omniture, Web CEO.</li></ul>		
	<ul> <li>Managing pay per click campaigns on Google Adword, Brustmedia, and Adbrite.</li> </ul>		
	<ul> <li>Team Managing, Project Distribution, Project Reporting, Project Planning.</li> </ul>		
	· Website Tracking and Traffic Analysis, Lead Analysis, Visitor Analysis, Built SEO Ranking		
	Report, Research on Affiliates, Revenue Generation For Company.		
	• Apply seo technique on website. Such as Directory Submission, Link Exchange, Article		
	Submission, Press Release, Social Book Marking, Forum Posting, Blog Posting, Inner Linking, Banner Exchange, Paid Submission, RSS Feed Submission, Create Robot.txt File, PAD File		
	Generation and Submission, and other techniques.		
	<ul> <li>Email Marketing, Banner Advertisement, and Proficient work on dream weaver.</li> </ul>		
	<ul> <li>Research domain name for domain booking and link structure for website designing</li> </ul>		

11th Nov2006 to 10th Nov2008

Impetus Technologies.

Model Town, ND.

Sr. Search Engine Optimizer

- 50 Leads Per Day from our project.
- Using Coremetrics, Google Webmaster tools.
- Apply seo technique on web site. Such as Directory Submission, Link Exchange, Article Submission, Press Release, Social Book Marking, Forum Posting, Blog Posting, Inner Linking, Banner Exchange, Paid Submission, RSS Feed Submission, Create Robot.txt File, Google Ad words and other techniques.
- PPC, Email Marketing, Banner Advertisement, Proficient work on dream weaver.
- Research domain name for domain booking and link structure for website designing
- Website tracking and traffic analysis, Lead Analysis, Visitor Analysis, Built SEO Ranking Report, Research on Affiliates, Revenue Generation For Company.

15<sup>th</sup> Feb06. To 10th Nov2006 Clear Path Technology Pvt. Ltd. Dwarka, ND. Web Master

- Work on client website and also company website.
- Apply seo technique on web site as for client requirement.
- On page and off page optimization and website tracking with Web Trends.
- Deal to client regarding seo works.
- Work on client website which assigned by Team Leader.
- Such as Directory Submission, Link Exchange, Article Submission, Press Release, Social Book Marking, Forum Posting, Blog Posting, Inner Linking, Banner Exchange, Paid Submission, RSS Feed Submission, Create Robot.txt File and other techniques.

#### **EDUCATION**

IGNOU 2001-2005

- Janakpuri, ND.
- MCA, Master in Computer Application.
- BCA, Bachelor in Computer Application.

#### **INTERESTS**

Learn new things, Visit new places.

#### PERSONAL MEMO

<b>F</b> = 41, - 12, - <b>N</b> = 11 - 11		
Father's Name	: -	Janardan Singh
Date of Birth	: -	02-June1983.
Martial Status	: -	Married.
Nationality	: -	Indian.
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Date/Place: -....

# Work on these Projects: -

### Halosys Technologies (I) Pvt. Ltd.

http://www.halosystechnologies.com/ http://www.halosys.com/ http://www.trikonnetworks.com/ http://www.widgets.com/ http://www.halosys.co.in/ http://www.halosys.co.uk/ http://www.mobiloitte.com/ http://www.mobiloitte.in/ http://www.mobiloitte.org/

### TPG Software Pvt. Ltd.

http://www.brickred.com/

## Rapidsoft Technologies Pvt. Ltd.

http://www.rapidsofttechnologies.com/ http://www.iphone-application-developments.com/ http://www.blackberryapplicationdevelopments.com/ http://www.mobileapplicationdevelopments.com/ http://www.androidapplicationdevelopments.com/

## Kidsfront/Live2Support Inc.

http://www.live2support.com/ http://www.morecoloringpages.com/ http://www.kidsfront.com/ http://www.babynology.com/ http://www.babynology.com/ http://www.vfamily.ws/ http://webtools.live2support.com/ http://ssl.live2support.com/ http://www.crmpanel.com/ http://www.ebourn.com/

### **Impetus Technologies**

http://www.chanceforloans.co.uk http://www.fastcashloantenant.co.uk http://www.famousinindia.com http://www.cheapholidaysdiscounttravel.co.uk

## **Clear Path Technology Pvt. Ltd**

http://www.homeworkauthority.com http://www.essayexperts.com http://www.underthelamb.com